

# SAM Base Managed

## Professional Service Overview

### Software licence compliance, available as a service

A fast, effective way to achieve and maintain an Effective License Position (ELP) for every software vendor, our SAM Base Managed Professional Services package increases your control and reduces your risk.

With our UK-based hosted platform, industry-leading Software Asset Management from Snow Software is just a few clicks away. And with no need to invest in or manage on-premise Snow Software, getting started or migrating from another hosted Snow Software solution is simple.



### The foundation of licence compliance

With our SAM Base Managed package, take the uncertainty out of your software estate. Just use our expertise to bring all your software under one point of control, establish compliance and start your journey to removing licensing risk permanently.

 <p><b>Discover</b></p> <p>Identify network-attached physical and virtual devices</p>	 <p><b>Inventory</b></p> <p>Collect and analyse data to identify hardware and software assets</p>	 <p><b>Normalise</b></p> <p>Remove duplicate or conflicting information and use standard naming conventions</p>	 <p><b>Reconcile</b></p> <p>Establish an Effective License Position (ELP)</p>	 <p><b>Optimise</b></p> <p>Reduce software spend by leveraging license entitlements and usage data</p>	 <p><b>Share</b></p> <p>Share information via a central asset management repository and reporting</p>	 <p><b>Protect</b></p> <p>Stop licencing risk permanently</p>
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## What's included?

- ✓ Snow Service Gateway and Snow Integration Manager installation
- ✓ Customised Snow agents for every operating system
- ✓ Expert guidance on your deployment
- ✓ Support in capturing your existing agreements and licenses
- ✓ Comprehensive training to make adoption easier
- ✓ Monthly compliance reporting so you always know your licence position
- ✓ 5 support tickets per month
- ✓ A 2 hour remote pre-implementation meeting
- ✓ 1 day remote services during deployment
- ✓ 1 day remote technical health check after 6 months

## How it works

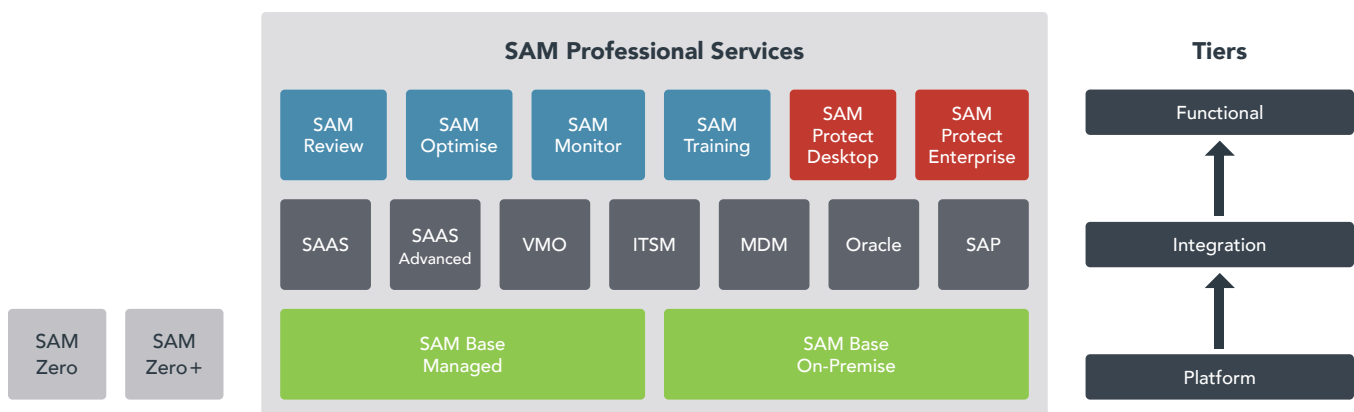
Our tried-and-tested approach to implementing SAM gets you to valuable insights sooner.

Day 1: 2 hour pre-implementation meeting	
Stage #1	<b>Introductions</b>
Stage #2	<b>Review...</b> <ul style="list-style-type: none"> <li>• SAM Base Managed scope</li> <li>• Snow Service Gateway system requirements (including network and Active Directory accounts)</li> <li>• Snow Integration Manager system requirements</li> <li>• Snow agent system requirements, operating systems and volumes</li> </ul>
Stage #3	<b>Discuss...</b> <ul style="list-style-type: none"> <li>• Snow agent configuration and deployment</li> <li>• Snow Integration Manager connector requirements</li> <li>• Snow License Manager roles and user identification</li> </ul>
Stage #4	<b>Identify...</b> <ul style="list-style-type: none"> <li>• Any prerequisites for implementation</li> <li>• Everyone involved in the installation process</li> <li>• Any change governance implications and an agreed implementation date</li> </ul>

Day 2: up to 8 hour remote implementation	
<b>Stage #1</b>	Install Snow Service Gateway and Snow Integration Manager
<b>Stage #2</b>	<b>Configure...</b> <ul style="list-style-type: none"> <li>• Snow Service Gateway</li> <li>• Snow Integration Manager connectors</li> </ul>
<b>Stage #3</b>	<b>Deploy...</b> <ul style="list-style-type: none"> <li>• End-user agents (and test connectivity)</li> <li>• Additional agents with our support</li> </ul>
<b>Stage #4</b>	End-user training in key areas including reporting and agreement/licence entry

## A blend of services that's as individual as your business

SAM Base Managed is just one of our SAM Professional Services. So whether you're just looking for basic visibility with SAM Zero or undertaking large-scale optimisation with SAM Protect, we can help.



**Take the risk and guesswork out of your software**

Discuss your next actions with our SAM Professionals on 01777 852222